Executive Summary of 2007-08 Faculty Salary and Compensation Report

The Committee on Priorities and Resources provides a report every year comparing the salaries and compensations of Amherst College faculty with those of faculty at other institutions. The College needs to be competitive both in salaries and in total compensation to attract new faculty and retain those faculty already in place.

For Fiscal Year 2009-2010, the Trustees, Administration, and the CPR have every intention of remaining competitive in faculty salaries and compensation with our peer colleges and universities. Given the current economic situation, it appears that some (but not all) of our peer institutions will have salary freezes. Although no final decision has been made, it now seems likely that most faculty salaries at Amherst College will stay flat next fiscal year. Faculty members who were promoted in rank this year will receive a pay increase so that their salaries remain in line with the general faculty salary structure. The CPR will keep the Faculty apprised of discussions about establishing the College's fiscal priorities.

Recommendation:

Despite the current economic downturn, the Committee continues to believe that the College should employ a flexible benchmark that might bring Amherst *salaries* (which are more uniformly comparable among the various institutions than is *compensation*) at all levels consistently above the median of the New Group, allowing them to fluctuate between 102% and 105% of the median. We suggest this flexible benchmark as a way to bolster the College's competitiveness at all ranks. Present circumstances may postpone this goal for 2009-10, and perhaps 2010-2011.

Salary and Compensation Data Summary for Fiscal Year 2007-2008:

The report provides for the fourth year in a row two groups of colleges and universities for comparison: one called the *Traditional Group* that includes twelve other institutions with which the Committee has compared Amherst College salaries since the 1970s, and one called the *New Group* that includes both the Traditional Group and another eighteen institutions. Complete lists of these groups are in the charts at the end of the report.

Amherst College salaries (not total compensation) increased in FY2007-2008 by the following percentages on average: Full Professors: 4.9% Associate Professors: 5.4% Assistant Professors: 6.0%

In comparing average *Salaries* with institutions in the *Traditional Group* (12 other institutions) and the *New Group* (30 other institutions) over the FY2007-2008, Amherst College ranked:

| Status | Traditional Group (N = 13) | New Group $(N = 3I)$ |
|---------------------|----------------------------|----------------------|
| Full Professor | 7 | 19 |
| Associate Professor | 10 | 25 |
| Assistant Professor | 6 | 18 |

Amherst's Rankings for Salaries Paid, FY2007-2008

Total Compensation includes both salaries and benefits, with the value of health-care subsidies, housing subsidies (where applicable), and some other benefits being part of the mix. When corrected for inflation, Amherst *compensation* has continued to increase at all ranks since the troughs of the 1970s. Despite these real increases over time, when salaries and compensation are compared to those of other institutions, Amherst is at or below the median for the rank of associate and full professors. Recently, assistant professors have fared somewhat better. When total compensation (in absolute amounts and not percentage increases) for FY2007-2008 is calibrated against the comparison groups, Amherst College ranked:

Amherst's Rankings for Compensation Paid, FY2007-2008

| Status | Traditional Group $(N = 13)$ | New Group $(N = 3I)$ |
|---------------------|------------------------------|----------------------|
| Full Professor | 6 | 18 |
| Associate Professor | 7 | 21 |
| Assistant Professor | 4 | 13 |

Annual Faculty Salary and Compensation Report, 2007-2008¹

Committee on Priorities and Resources Spring 2009

I. Charge

The Faculty Handbook charges the Committee on Priorities and Resources (CPR) to report each year to the Faculty on the status of Amherst faculty salaries and compensation.² Since the late 1970s, the annual report has compared salaries and compensations at Amherst with those at twelve other colleges and universities known as the *Traditional Group*. For the past four years, the CPR has also compared salaries and compensations with a broader group of colleges and universities that includes the original 12 plus an additional 18 institutions; this is the *New Group*.³ The comparative data on average salaries by rank are provided by the American Association of University Professors (AAUP). As was the case last year as well, this 2007-2008 report on faculty salaries and compensation has been prepared to take advantage of the latest AAUP data.

II. Background and Summary of Issues

Over the past few years the CPR has discussed questions that complicate any consideration of Amherst faculty salaries. These questions include:

1) Which other colleges and universities provide the best and most appropriate comparisons for Amherst?

2) Are salaries the best measure of Amherst's competitiveness in paying its faculty, or do the data on total compensation (including the value of benefits) provide a better picture, even though individual schools often have very different benefits packages? Along the same lines, how much do the higher salaries paid to faculty at larger universities skew the comparative data?

3) Should the Administration and Board, with the advice of the CPR, set a benchmark for faculty salaries within one of the comparison groups?

¹ The faculty and students on the Committee on Priorities and Resources would like to thank our Administration and staff colleagues for their help in both compiling data and helping us to understand the meaning of the data for this report. We thank both the *ex officio* CPR members, including Greg Call, Peter Shea, Shannon Gurek and Katie Bryne, as well as Lisa Stoffer and the staff of the Office of the Dean of the Faculty.

² Recent reports and minutes from CPR meetings are available on the Dean of the Faculty's website.

³ The creation of the New Group for comparison purposes was accomplished by the CPR in 2005; the process is described in the CPR's Amherst College Institutional Comparison Group Report of 2005. The CPR, in creating this New Group, was responding to a request from the Administration and the Board of Trustees to choose a definitive comparison group.

4) Are there inequities between different ranks and academic divisions at Amherst, and how should these inequities be addressed?

We continue to address these issues and to explore ways to make the comparisons more accurate and meaningful.

The comparisons that follow, even if imperfect, remain important because despite those unique and attractive qualities of the College that cannot be revealed in any quantitative rankings, the College needs to be competitive both in salaries and in total compensation to attract new faculty and to retain those faculty already in place.

This year's report includes comparisons with both Traditional and New Groups. The CPR decided to continue to include both groups for a couple of reasons. One is that the Traditional Group has been a comparative group since the late 1970s and thus provides comparative historical data. The New Group includes the original 12 institutions of the Traditional Group, but adds other institutions and thus provides a broader set of comparative data. Five years ago, the Board of Trustees and the Administration had asked the CPR to create a New Group to better define the cohort of institutions that the faculty saw as comparable and to facilitate the creation of a benchmark for evaluating Amherst's performance in faculty salaries.

The Committee faced many of the same problems with the data that other Committees have had in previous years. We rely primarily on salary data compiled by the AAUP, but these data tend to be crude measures of the total compensation (that includes some, but not all, benefits as well), and do not reflect regional or geographical differences in the costs of living.

Within the salary data there are two potential sources of bias. One possible bias emerges from demographic differences within rank across institutions. The data available from the AAUP are not reported by years-in-rank or years-in-service; as a result an institution with more of its faculty near the beginning of a rank might report a lower average salary for that rank than a school with larger numbers of faculty who have more years of service at that rank, even if both paid identical salaries to individuals who have the same number of years in rank. When considering the broader comparative groups, this bias is virtually impossible to correct for given the data available to us. However, the CPR's Institutional Comparison Group Report of 2005 (the ICGR) noted that in 1997-98 the Amherst Administration evaluated the potential for demographic bias in the AAUP data by using a small group of comparable institutions that provided detailed and confidential time-in-rank and salary information. The Administration concluded that demographic differences did not seem to have a significant effect on Amherst's rankings in the Traditional Group. The ICGR recommended that such a study be done periodically. A comparison of such confidential data should perhaps be undertaken by the CPR for next year's salary report.

A second source of possible bias may come from the inclusion of professional school faculty salaries in the AAUP data. Salaries at professional schools (schools of law,

medicine, etc.) tend to be higher than salaries paid at liberal arts institutions, a fact that typically stems from the university's need to compete with the higher salaries paid to professionals in those fields outside the university. The ICGR tried to evaluate the salary effects of professional schools and concluded, after correcting as well as possible for the inclusion of professional school data by some institutions, that the rankings in recent CPR salary reports would not be altered significantly. However, despite the correction's minimal effects on Amherst's *rankings*, absolute differences between salaries at Amherst and at universities with professional schools were affected by 5 to 10 percent and, in rare cases, by up to 20 percent, so that the absolute disparities between Amherst's salaries and those of many of the institutions above it in the rankings tended to be less dramatic. This means that Amherst's salaries are closer to the arts and sciences faculty at big universities than the uncorrected data indicate. The IGCR recommended monitoring professional school salary data periodically, and we have included adjusted salary data in this report (see Tables 3A, 3B, and 3C in the Appendix). We discuss the current year's corrected rankings in Section "VI.B: Additional Issues" below.

III. Benchmarks

The Administration and Board of Trustees in 2003 asked the CPR to set a benchmark for a ranking within the New Group that Amherst should try to reach and maintain. The CPR's 2004-05 salary report provides the history of similar salary benchmarks at Amherst extending back almost 50 years, and notes in particular the often repeated historical cycle of Amherst salaries falling behind those of other institutions, and then being followed by higher-than-average salary increases in an attempt to regain lost ground. The 2004-05 salary report concluded that despite several periods in which salary trends were corrected to improve the relative positions of Amherst professors and despite increases in real or inflation-corrected salary, salaries of Amherst professors have tended to rest below both the median and the mean (average) of the Traditional Group.

In the CPR's 2004-05 Report, no new benchmarks were set, and two years ago the CPR also declined to set a firm benchmark largely because of the concern that such a benchmark would tend to freeze both external and internal inequities in place. Last year's Committee had a lively debate on the topic of benchmarks and their pros and cons. The Committee noted that, even though no official benchmark exists, there has been a *de facto* benchmark in place for several years during which time Amherst salaries have floated between 95% and 98% of the median salary in the New Group.

The Committee ultimately decided to propose a flexible benchmark that might bring Amherst salaries at all levels consistently above the median of the New Group, allowing them to fluctuate between 102% and 105% of the median. We continue to support this flexible benchmark as a way to bolster the College's competitiveness at all ranks, and we further suggest that future Committees evaluate how well the benchmark works at least every two to three years. Present circumstances may postpone this goal for 2009-10, and perhaps 2010-2011.

IV. Actual Salary and Compensation Comparisons: Short-term Trends

Amherst's rankings within both the Traditional and the New Group have changed little over the past three years. As usual, we caution faculty members not to read these average data for comparison with their individual increases since the average data as reported by the AAUP include salary increases at the time of promotion or tenure in the more junior rank, thus overstating the actual salary increases for most members of the Assistant and Associate Professor groups. And we again point out that long-term trends are more significant than short-term trends, for they smooth out demographic variations in rank that result from hiring, promotion and retirement.

A. Full Professors

The 3-year *salary* data for the Traditional Group show Amherst staying at exactly the same ranking (7th on the list of 13 total) for the past three years despite last year's 4.9% increase in salary (Table 1A). In the New Group, Amherst's Full Professor salary rank has also remained remarkably stable, resting at 19th (out of 31 total institutions) in two of the past three years (last year the ranking was 20; see Table 1B in the Appendix).

Amherst's Full Professor salaries remained at the median for the Traditional Group but below the median for the New Group (Charts D and E in the Appendix).

In the New Group Amherst's Full Professor salaries were 95% of the median. This marks a 1.5% decrease over 2006-2007.

Relative to the Traditional Group (as seen in Table 2A in the Appendix) Amherst's Full Professor *compensation* rose from 8th to 6th on the list of 13 total institutions. Comparison with the New Group (Table 2B) show that Amherst's ranking rose from 20th to 18th on the list of 31 total institutions. Summaries of Full Professor data are given below.

| Year | Traditional Group (N = 13) | New Group (N = 31) |
|---------|----------------------------|--------------------|
| 2005-06 | 7 | 19 |
| 2006-07 | 7 | 20 |
| 2007-08 | 7 | 19 |

Full Professor Salary Rankings

| Full Professor Compensation Rankings | Full | Professor | <i>Compensation</i> | Rankings |
|--------------------------------------|------|-----------|---------------------|----------|
|--------------------------------------|------|-----------|---------------------|----------|

| Year | Traditional Group (N = | New Group (N=31) |
|------|------------------------|------------------|
| | 13) | |

| 2005-06 | 8 | 20 | |
|---------|---|----|--|
| 2006-07 | 8 | 20 | |
| 2007-08 | 6 | 18 | |

B. Associate Professors

This is typically the most volatile group in the surveys because the number of people in this category is usually small, and there tends to be fairly rapid promotion out of the category. Over the last decade, promotion from Associate to Full Professor at Amherst in most cases occurred at six years post-tenure, contributing to the low percentage of total faculty at the Associate rank at Amherst (Table 4 in the Appendix). Moreover, the relatively rapid promotion means that Associate Professors at Amherst tend to have fewer years-in-service (as well as fewer years-in-rank) than do Associate Professors at the various comparative institutions. As an assumption, it seems likely that those individuals at other institutions who remain at the Associate Professor rank for more than six years continue to receive salary increases; if true, this would mean that the average salary for Associate Professors at those institutions would be skewed higher. Indeed, relative rankings for Amherst Associate Professors are lower compared to either Full or Assistant Professors.

For *salary* in the last three years in the Traditional Group, Amherst dropped from 9th to 10th position. In the New Group Amherst has dropped one rank each year since 2005-2006–from 23rd to 25th place (Tables 1A and 1B). For *compensation*, the corresponding rankings showed a modest improvement in the Traditional Group, improving from 8th to 7th in the last year. In the larger New Group, there was a similar modest improvement from 23rd in 2006-07 to 21st in 2007-2008 (Tables 2A and 2B).

Amherst Associate Professors continue to be significantly below the median of institutions in both Groups, more so than Full or Assistant Professors.

Associate Professors received a 5.4% percentage increase in salary. That was more than Full Professors (4.9%), but less than Assistant Professors (6.0%). The percentage increase for Associate Professors, however, was lower (in some cases, significantly lower) than at most of the Traditional Group, and helps to explain why Amherst dropped to 10th position in salary rankings. Summaries of the salary and compensation data for Associate Professors are given below.

| Year | Traditional Group (N=13) | New Group (N=31) |
|---------|--------------------------|------------------|
| 2005-06 | 9 | 23 |
| 2006-07 | 9 | 24 |
| 2007-08 | 10 | 25 |

Associate Professor Salary Rankings

Associate Professor Compensation Rankings

| Year | Traditional Group (N = 13) | New Group (N = 31) |
|---------|----------------------------|--------------------|
| 2005-06 | 9 | 24 |
| 2006-07 | 8 | 23 |
| 2007-08 | 7 | 21 |

C. Assistant Professors

This is the category where the most direct competition among academic institutions takes place: when candidates are hired at the Assistant Professor level they may negotiate their salaries relative to other offers they have received, whereas few senior professors are actively on the job market in any given year and thus receiving competitive offers.

In the comparison of salaries, Assistant Professors remain close to the median of each group; in the comparison of compensation, this group is more competitively placed above the median in both groups. (See page 12 below for a more nuanced view of this anomaly.

Rankings for *salaries* of Assistant Professors at Amherst in the Traditional Group remained constant in the 6th position over the past three years. In the New Group the ranking remained the same at 18th; it had been 16th in 2005-2006. (See Tables 1A and 1B). The *salary* increases awarded to Amherst's Assistant Professors were up by 6.0% in the past year, a percentage increase that ranked 8th in the Traditional Group, and 13th (with many others) in the New Group.

In comparing *compensation* in the Traditional Group, Amherst's Assistant Professors have a favorable ranking of 4th place (last year it was 2nd place). The comparison of *compensation* in the New Group reveals Amherst to be in 13th position overall and (in terms of *compensation*), a drop from 11th position in 2006-07. The disparity between the rankings of *salary* versus *compensation* is particularly marked at the Assistant Professor level. Readers should note, however, when thinking about the comparative data for total *compensation*, that those numbers tend to be "softer,"as different institutions have very different benefits packages, and as some valuable benefits (such as post-retirement healthcare and sabbatical leave availability) are not included in the AAUP's data. (See the fuller discussion below under "Section VI: Additional Issues.") Summaries of salary and compensation data for Assistant Professors are below.

| Year | Traditional Group (N=13) | New Group (N = 31) |
|---------|--------------------------|--------------------|
| 2005-06 | 6 | 16 |
| 2006-07 | 6 | 18 |
| 2007-08 | 6 | 18 |

Assistant Professor Salary Rankings

| Year | Traditional Group (N=13) | New Group (N = 31) |
|---------|--------------------------|--------------------|
| 2005-06 | 3 | 12 |
| 2006-07 | 2 | 11 |
| 2007-08 | 4 | 13 |

Assistant Professor Compensation Rankings

III. Long-Term Trends

The CPR's Report on Faculty salaries for 2004-05 provides a detailed discussion of longterm trends that have affected salaries and compensations. The CPR's Report on Faculty Salaries for 2006-2007 continued that discussion. Please see both of those reports for more information on this matter.

VI. Additional Issues

A. Salary vs. Compensation

It is possible that although Amherst salaries have tended to rest below the median of competitor institutions, the value of total compensation might make up for or even exceed the salary differences. This issue is difficult to dissect since the AAUP data are incomplete and different benefits packages are often not easily compared. AAUP benefit data include retirement, insurance (health, long-term disability, dental, and life), tuition grants-in-aid, FICA (Social Security and Medicare), unemployment compensation, workers' compensation, housing and mortgage subsidies, and moving expenses. They do not include support for faculty work such as leave provisions (sabbatical, parenting and medical), for travel and research (such as the Faculty Research Awards Program [FRAP]), or for post-retirement healthcare.

Despite these problems with the data, Amherst's relative rankings for *compensation* and *salaries* at the Full and Associate Professor levels are similar; Assistant Professors as a group do move up the ranks when *compensation* is considered. It remains to be seen whether this is a short-term unevenness in the data or a reflection of a significantly more valuable benefits package available to Amherst's Assistant Professors than to their same cohort at other institutions. Thus, there is little evidence that the benefits included in total *compensation* at Amherst balance or outweigh *salary* discrepancies for the majority of faculty.

One benefit not included in AAUP data concerns sabbatical leaves. A recent survey conducted by the Dean of the Faculty and the Director of Institutional Research concerning leave policies for junior faculty at some of the New Group schools indicated that four offered more substantial benefits and two offered fewer benefits than Amherst. The College has responded recently with an augmented junior faculty leave policy. The Committee on Academic Priorities Report of 2006 recommended augmented leave

provisions for tenured faculty as well.⁴ While tenured faculty going on sabbatical next academic year will receive 100% of their pay, at this time no decision has been made as to whether this will become a permanent policy.

Other benefit issues that have come recently under discussion by the CPR include back-up childcare (as well as back-up eldercare), tuition grants-in-aid for children of employees, and post-retirement health insurance for employees hired after June 30, 2003. The Administration and Board authorized the enhancement and extension of some of these benefits partly in response to information and reports compiled by the CPR. The Administration is also considering offering some voluntary employee-paid **benefits** through payroll reduction including supplemental long-term disability insurance and long-term medical care insurance.

B. Effects of Professional School Salaries on Rankings in the Comparative Groups

AAUP data do not distinguish between institutions with professional schools and those without. Thus average salary data for institutions with professional schools is typically skewed upward by the higher salaries paid to law, business or other professional school faculty members.⁵ For larger institutions, salary data with professional schools excluded are not available from the AAUP, although some institutions may individually exclude such data in their reports to the AAUP. If such corrected and authenticated salary data were uniformly available, Amherst's relative rankings might be higher in both the Traditional and New Groups when compared with only the arts and sciences faculties.

For the past three years, the CPR's salary report has attempted to address this issue by obtaining data from university and professional school websites and published and proprietary salary data for those institutions with professional schools. These data are at best provisional and incomplete, but they can give us some indication of what a more accurate picture of the actual salary differences between Amherst and the arts and sciences faculties at other institutions would look like. In making these adjustments for professional school salaries, we should also point out that in some fields, Amherst must compete with professional schools for faculty (in economics, health sciences, law, etc.). Moreover, the actual incomes of professors at large research universities—even in the liberal arts--is more likely to be significantly supplemented by consulting fees and summer stipends, but we do not have the systematic data that would allow us to estimate the impact of these factors.

We report estimates of appropriate salary adjustments in Tables 3A,B,C (in the Appendix) for the New Group schools. Of course, salary levels for the liberal arts colleges and for universities that excluded professional school data from their AAUP reports remain unchanged. For most others, average reported salaries were inflated by between 5% and 10% by the inclusion of professional school data. A few others needed larger

⁴ The CAP Report is available on the Dean of the Faculty's website.

⁵ The AAUP data do not include the salaries of medical, clinical and administrative professionals and staff.

corrections—up to 20%--at the Associate and Assistant Professor levels. The rankings for Amherst faculty salaries within the New Group with corrections made to exclude professional school salaries are below.

| Year | Full Prof. | Full Prof. | Assoc. Prof | Assoc. Prof | Asst. Prof. | Asst. Prof. |
|---------|-------------|------------|----------------|----------------|-------------|-------------|
| | Uncorrected | Corrected | Uncorrected | Corrected | Uncorrected | Corrected |
| 2005-06 | 19 | 17 | 23 | 19 | 16 | 11 |
| 2006-07 | 20 | 15 | 24 | 17 | 18 | 11 |
| 2007-08 | 19 | 15 | 25 | 20 | 18 | 12 |

Amherst Faculty Salary Rankings in the New Group, with and without Corrections for Professional School Salaries

Our conclusions based upon these admittedly rough calculations are that:

1) Professional school salaries appear to have advanced in the past year at a more rapid pace than those paid to liberal arts faculty, producing a more pronounced two-tier system of compensation at larger institutions with professional schools. If this trend continues, it could potentially raise questions about whether Amherst faculty salaries should continue to be compared against these larger institutions.

2) The absolute difference in salaries when compared with those of the liberal arts faculties in the schools ahead of us in the rankings is less formidable than the uncorrected data suggest. Thus any efforts to move Amherst's rankings higher might not be as costly as it would seem. For example, the 2007-08 difference in Full Professor average salary between Northwestern (near the middle of the New Group Schools above Amherst) and Amherst is \$21,900 unadjusted, and only \$6,500 when adjusted. For Associate Professors, the same comparison with Northwestern yields a \$15,700 difference in unadjusted salaries, and a \$5,700 difference when adjusted. At the Assistant Professor level, the unadjusted salary difference between Northwestern and Amherst is \$13,400; the adjusted difference puts Amherst's salaries ahead of Northwestern (by \$4,200).

C. Cost of living

It is possible that some of the institutions ahead of Amherst in the salary rankings might pay more to compensate for higher costs-of-living in their geographical areas. In recent years the CPR has chosen not to focus on cost-of-living adjustments for several reasons. First, we could not secure reliable cost-of-living adjustment factors for all of the comparable institutions (or even for the immediate Amherst area). Second, a major factor in cost-of-living calculations tends to be housing, and this is an issue that different academic institutions treat in different ways, sometimes, for example, paying substantial subsidies in areas of high housing costs, and sometimes allowing faculty to fend for themselves. Thus, there is no straightforward way to acquire directly comparable data. Third, the increasing incidence of two-career academic families maintaining two geographically separate residences, with associated commuting costs, makes comparisons complicated and perhaps not uniformly meaningful. While taking all of these issues into account, however, a short treatment of cost-of-living issues was offered in the CPR Faculty Report for 2004-05. At that time, doing some rough adjustments for cost-of-living differences did not change Amherst's ranking for Full Professors in the Traditional Group, although the adjustment did alter the particular institutions that placed ahead of Amherst.

D. How Salaries Are Set

In response to questions from members of the Faculty, we wanted to clarify how salary increases are set. Each year, the Administration, with the advice of the CPR and the approval of the Trustees, establishes a "pool" for faculty salary increases. This "pool" represents a percentage of the total salary budget for the teaching staff. A similar "pool" is established for Trustee appointees and staff. The amount of this percentage, e.g., previously in the 3%-5% range, results in the dollars which the Administration then allots to salaries. A 3% percentage increase in the "pool," however, does not mean that everyone receives a 3% salary increase, for from that "pool" must come adjustments for promotions, for equity across ranks, and for other one-time increases. Generally speaking, those promoted from assistant to associate professor, and then to full, have received a raise equal to approximately twice the pool for that year.

Members of the Faculty have criticized the recent timing of salary announcements. Why, they ask, has the announcement moved from mid-April or early May to the summer? The answer seems to have much to do with the timing of Board of Trustee meetings, and with their agendas. But waiting as late as possible to set the "pool" often allows the Administration to make positive adjustments as the budget plays itself out at the end of the fiscal year. The CPR asks that the Administration make every effort to announce the anticipated pool figure in time for the Faculty to ask questions of it before the end of Spring semester.

Finally, a glance at the comparative data that accompany this report reveals an anomaly at Amherst concerning the rank of Associate Professor, and the early Full Professor years. Because Amherst Associate Professors are almost all promoted in their seventh year, there is a compression effect on salary rankings. This mean that, comparatively, Amherst's associate professors appear to fall lower in the data. And, to some extent, our full professor figures are lower because we enter that rank earlier (younger, with less service as associate professors) than others.

II. Conclusions and Recommendations

For 2007-08, the Administration and the Board of Trustees continued to enhance benefits for the faculty. At the same time, the policy of awarding relatively strong salary increases in percentage terms has kept the College competitive, particularly at the Assistant

Professor level. Average real income and compensation adjusted for inflation increased for Professors of all ranks in 2007-08. Amherst's percentage increase in salary for Full and Assistant Professors was above the median for comparable institutions in the New Group. Our percentage increase in salary for Full Professors was above the median for comparable institutions in the Traditional Group, but below it for Associate and Assistant Professors. Nonetheless, this long-term trend of real salary increases indicates the commitment of the Trustees and the Administration to maintaining the College's high academic standards.

Despite the strong percentage salary increases of the past year, Amherst's actual rankings for *salaries* paid in both the Traditional and New Groups have stayed in a holding pattern below the median. In the comparison of *compensation*, there is a similar picture for Full and Associate Professors, with Amherst being below the median for those two categories in both Traditional and New Groups. The compensation paid to Assistant Professors at Amherst, however, is competitive enough to bring Amherst well above the median for this category.

Despite the current economic downturn, the Committee continues to believe that the College should employ a flexible benchmark to bring Amherst *salaries* (which are more uniformly comparable among the various institutions than is *compensation*) at all levels consistently above the median of the New Group, allowing them to fluctuate between 102% and 105% of the median.

CHART A1 Real Compensation (net of inflation), 1960 Dollars Amherst College

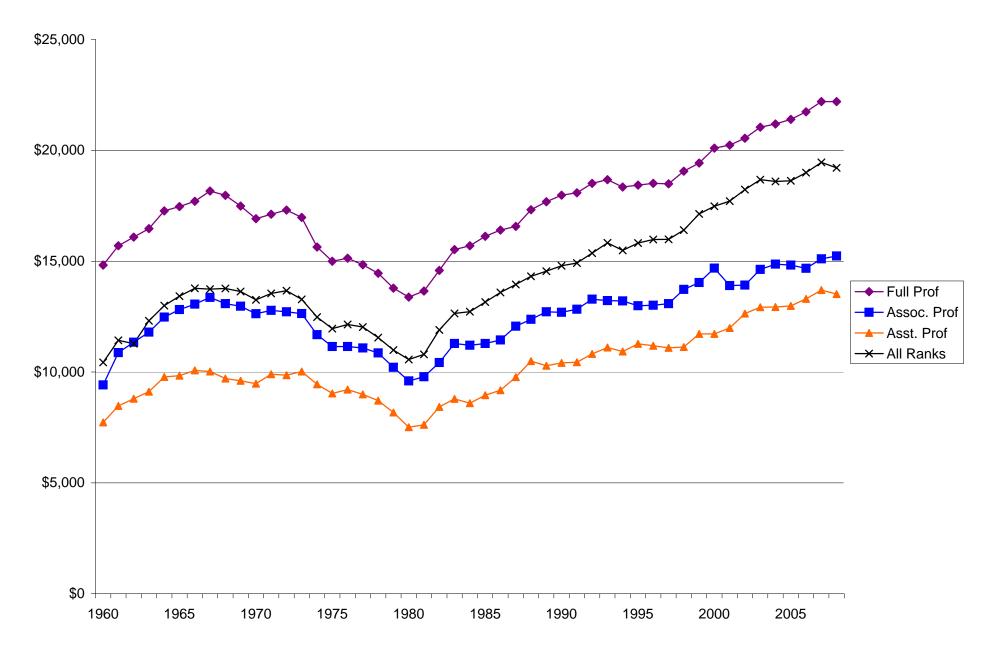
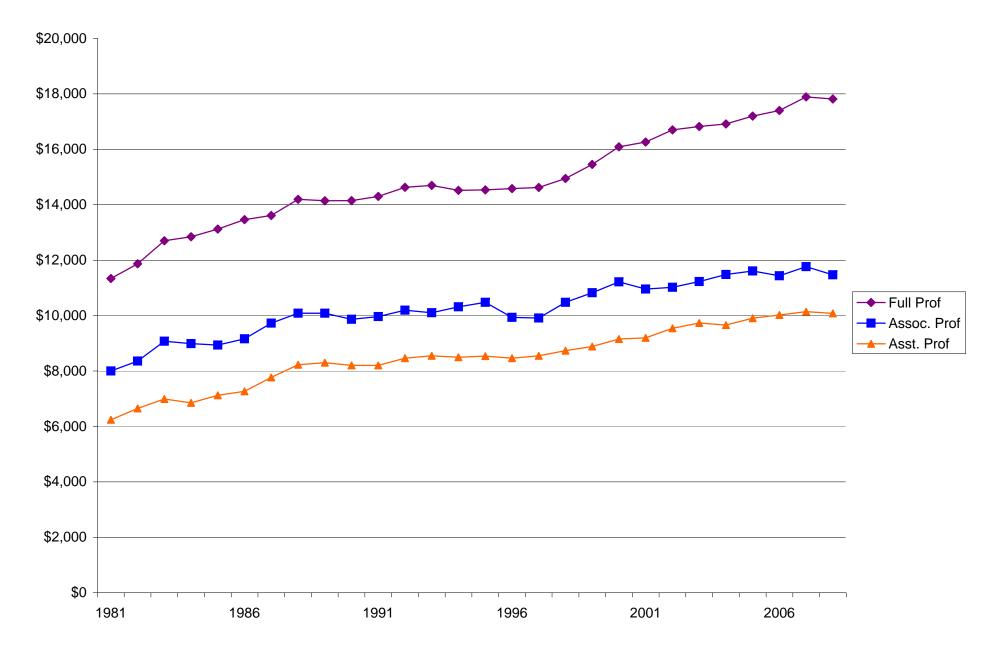
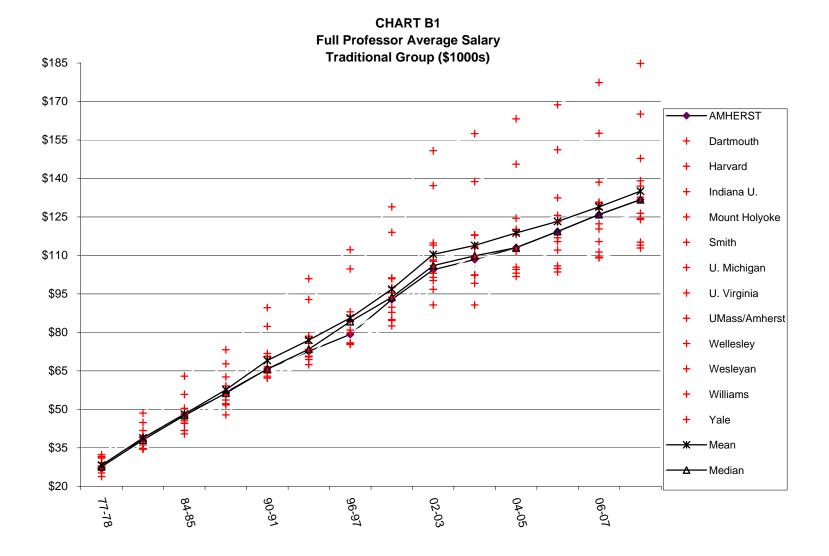


CHART A2 Real Salary (net of inflation), 1960 Dollars Amherst College





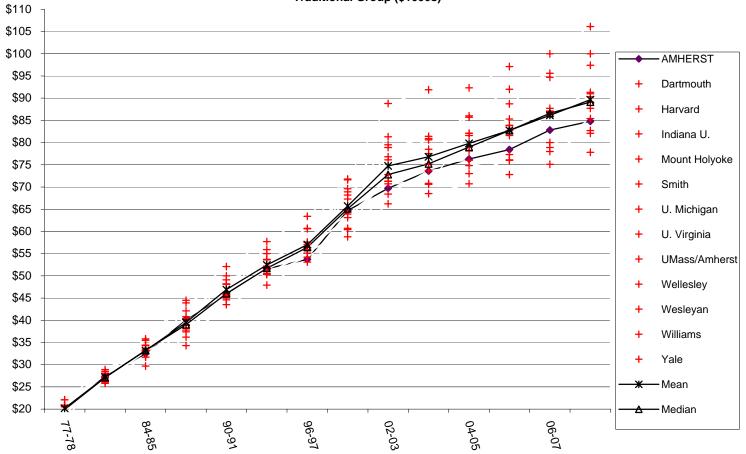


CHART B2 Associate Professor Average Salary Traditional Group (\$1000s)

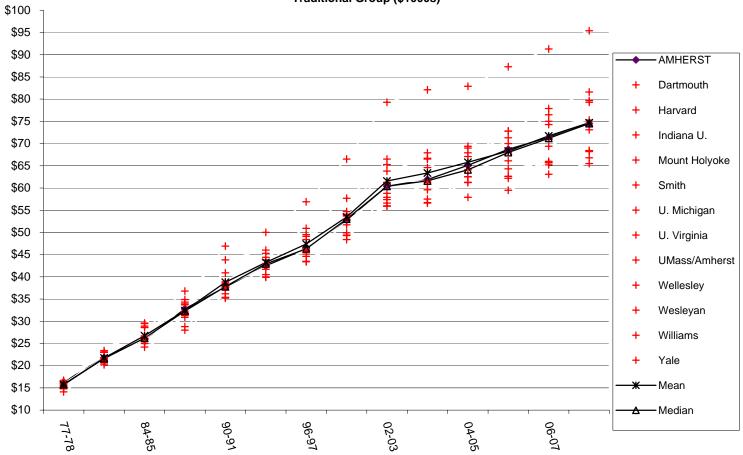
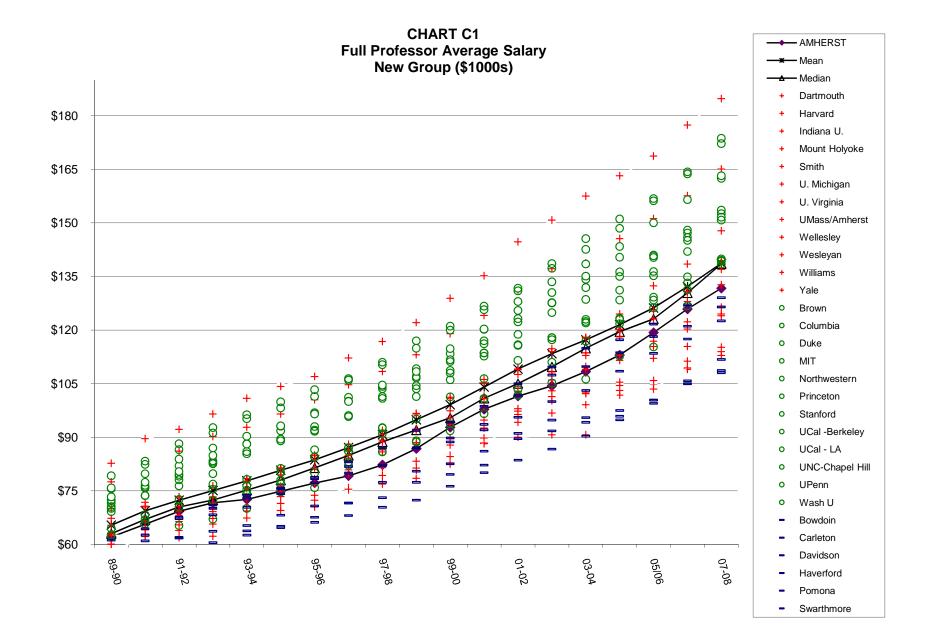
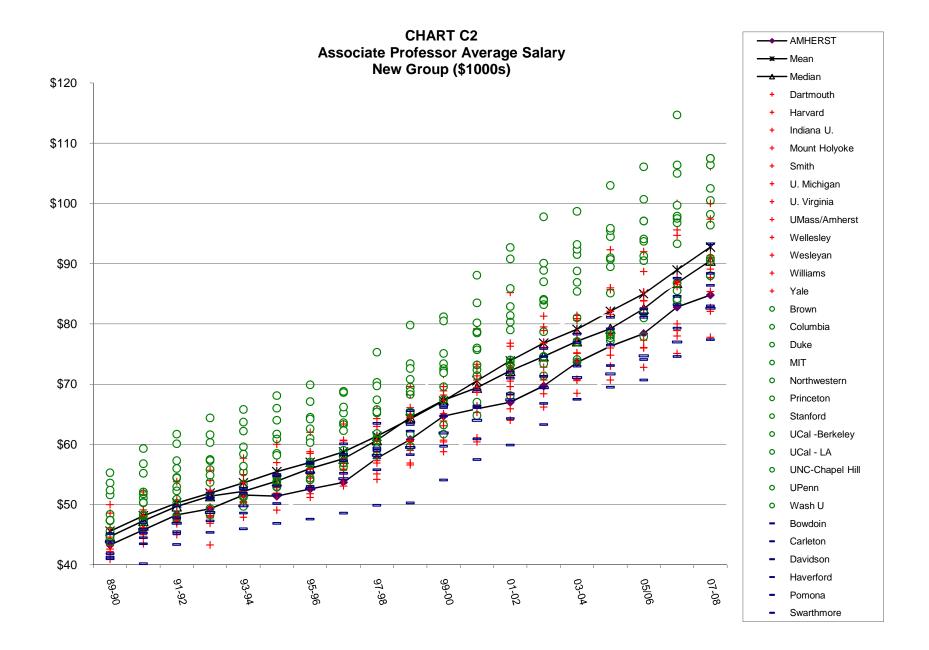


CHART B3 Assistant Professor Average Salary Traditional Group (\$1000s)





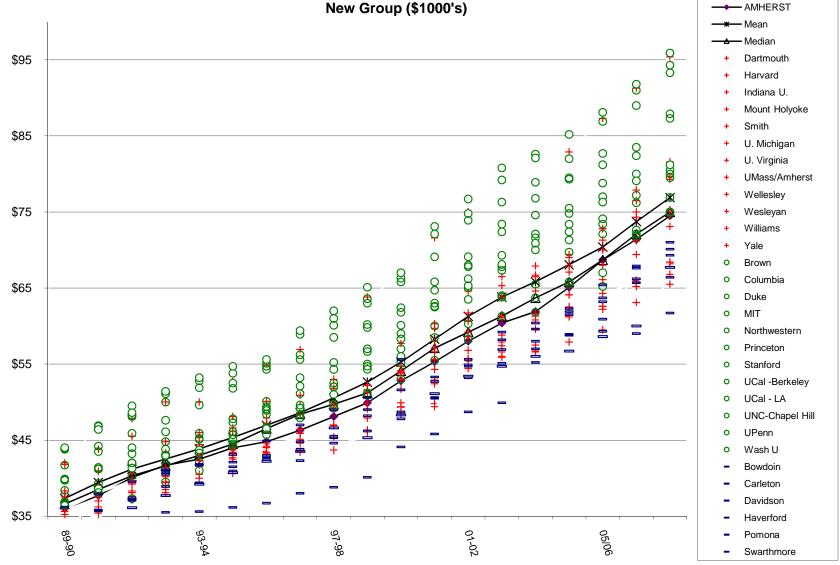


CHART C3 Assistant Professor Average Salary New Group (\$1000's)

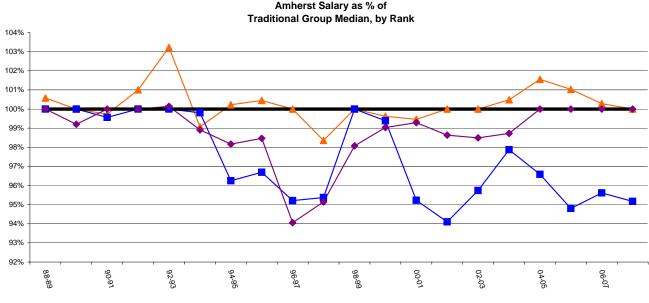


CHART E Amherst Salary as % of New Group Median, by Rank

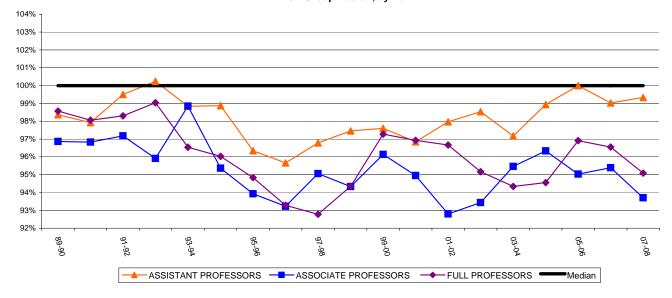


CHART D Amherst Salary as % of

| RANK/ | ACTUAL FY2005-06 | RANK/ | ACTUAL FY2006-07 | RANK/ | ACTUAL FY2007-08 | % |
|---------------|------------------|---------------|------------------|---------------|------------------|-------------|
| INSTITUTION | SALARY DOLLARS | INSTITUTION | SALARY DOLLARS | INSTITUTION | SALARY DOLLARS | INC |
| | | | | | | |
| PROFESSORS | | PROFESSORS | | PROFESSORS | | |
| Harvard | 168.7 | Harvard | 177.4 | Harvard | 184.8 | 4.7% |
| Yale | 151.2 | Yale | 157.6 | Yale | 165.1 | 5.3% |
| Dartmouth | 132.4 | Dartmouth | 138.5 | Dartmouth | 147.8 | 6.3% |
| U. Michigan | 125.6 | Wellesley | 130.8 | Wellesley | 139.1 | 8.8% |
| Wellesley | 123.1 | U. Michigan | 130.4 | U. Michigan | 137.0 | 4.7% |
| U. Virginia | 123.1 | U. Virginia | 128.0 | U. Virginia | 132.7 | 4.5% |
| AMHERST | <u>119.3</u> | AMHERST | <u>125.9</u> | AMHERST | <u>131.7</u> | <u>4.9%</u> |
| Williams | 116.9 | Williams | 122.3 | Williams | 126.4 | 5.9% |
| Wesleyan | 115.4 | Wesleyan | 120.3 | Wesleyan | 124.5 | 5.4% |
| Smith | 112.1 | Smith | 115.4 | Smith | 124.0 | 9.1% |
| Mount Holyoke | 105.9 | Mount Holyoke | 111.3 | Mount Holyoke | 115.2 | 4.9% |
| Indiana U. | 104.9 | UMass/Amherst | | Indiana U. | 114.0 | 4.5% |
| UMass/Amherst | 103.5 | Indiana U. | 109.0 | UMass/Amherst | 112.9 | 3.4% |
| | DOFESSORS | | | | OFFICIOR | |
| ASSOCIATE PI | | ASSOCIATE PI | | ASSOCIATE PR | | 6.00/ |
| Harvard | 97.1 | Harvard | 100.0 | Harvard | 106.1 | 6.2% |
| Dartmouth | 92.0 | Dartmouth | 95.6 | Dartmouth | 100.0 | 7.0% |
| Wellesley | 88.7 | Wellesley | 94.7 | Wellesley | 97.4 | 6.1% |
| Yale | 85.3 | U. Virginia | 87.7 | Yale | 91.3 | 10.4% |
| Williams | 83.9 | Yale | 87.1 | U. Virginia | 91.0 | 5.5% |
| U. Michigan | 83.7 | Williams | 86.9 | Williams | 90.3 | 8.1% |
| U. Virginia | 82.7 | U. Michigan | 86.6 | U. Michigan | 89.1 | 4.3% |
| UMass/Amherst | | UMass/Amherst | | UMass/Amherst | | 4.0% |
| AMHERST | <u>78.4</u> | AMHERST | <u>82.8</u> | Smith | 85.4 | 11.4% |
| Mount Holyoke | | Mount Holyoke | 80.0 | AMHERST | <u>84.8</u> | <u>5.4%</u> |
| Wesleyan | 76.1 | Smith | 78.9 | Mount Holyoke | 82.7 | 5.7% |
| Smith | 76.0 | Wesleyan | 78.0 | Wesleyan | 82.1 | 7.8% |
| Indiana U. | 72.8 | Indiana U. | 75.1 | Indiana U. | 77.8 | 6.0% |
| ASSISTANT PI | ROFESSORS | ASSISTANT PH | ROFESSORS | ASSISTANT PR | ROFESSORS | |
| Harvard | 87.3 | Harvard | 91.3 | Harvard | 95.4 | 5.7% |
| Yale | 72.8 | Yale | 77.9 | Yale | 81.6 | 8.3% |
| U. Michigan | 72.8 | Dartmouth | 76.5 | Dartmouth | 79.7 | 9.4% |
| Wellesley | 71.3 | U. Michigan | 75.0 | U. Michigan | 79.3 | 4.7% |
| Dartmouth | 70.0 | Wellesley | 74.3 | Wellesley | 75.3 | 6.7% |
| AMHERST | 68.7 | AMHERST | 71.4 | AMHERST | 74.5 | 6.0% |
| U. Virginia | 68.0 | U. Virginia | 71.2 | U. Virginia | 74.5 | 5.7% |
| Williams | 66.1 | Williams | 69.4 | Williams | 73.1 | 7.8% |
| Wesleyan | 64.3 | Indiana U. | 66.0 | Indiana U. | 68.4 | 5.7% |
| Indiana U. | 62.6 | Wesleyan | 65.7 | Wesleyan | 68.4 | 6.9% |
| Smith | 62.6 | UMass/Amherst | | Smith | 68.2 | 8.7% |
| UMass/Amherst | | Smith | 65.2 | UMass/Amherst | | 4.3% |
| | | | | | | |

63.1

Mount Holyoke

65.5

Mount Holyoke

59.5

Mount Holyoke

7.3%

COMPARISON OF SALARIES - AMHERST COLLEGE AND THE NEW GROUP

| RANK/ INSTITUTION | ACTUAL FY2005-06 SALARY DOLLARS | RANK/ INSTITUTION | ACTUAL FY2006-07 SALARY DOLLARS | RANK/ INSTITUTION | ACTUAL FY2007-08 SALARY DOLLARS | % INC |
|------------------------------------|------------------------------------|---------------------------------|------------------------------------|------------------------|------------------------------------|---------------------|
| PROFESSORS | | PROFESSORS | | PROFESSORS | | |
| Harvard | 168.7 | Harvard | 177.4 | Harvard | 184.8 | 4.7% |
| Princeton U. | 156.8 | Stanford U. | 164.3 | Stanford U. | 173.7 | 6.0% |
| Stanford U. | 156.2 | Princeton U. | 163.7 | Princeton U. | 172.2 | 4.7% |
| Yale | 151.2 | Yale | 157.6 | Yale | 165.1 | 5.3% |
| U. Pennsylvania | 150.0 | U. Pennsylvania | 156.5 | U. Pennsylvania | 163.2 | 4.6% |
| Northwestern U. | 140.8 | Northwestern U. | 147.2 | Columbia U. | 162.5 | 2.1% |
| Columbia U. | n.d. | Columbia U. | n.d. | Northwestern U. | 153.6 | 4.9% |
| MIT | 140.3 | MIT | 145.9 | Duke U. | 152.6 | 5.3% |
| Duke U. | 136.4 | Washington U. | 145.1 | MIT | 151.6 | 5.6% |
| Washington U. | 135.2 | Duke U. | 142.0 | Washington U. | 150.8 | n.d. |
| Dartmouth Brown U. | 132.4 129.2 | Dartmouth Brown U. | 138.5 134.9 | Dartmouth Brown U. | 147.8 139.9 | 6.3% 5.2% |
| U. CA-Los Angeles | | U. CA-Los Angeles | | U. CA-Los Angeles | | 5.2% n.d. |
| U. CA-Berkeley | 126.2 | U. CA-Berkeley | 131.3 | U. CA-Berkeley | n.d | n.d. |
| U. Michigan | 125.6 | Wellesley | 130.8 | Wellesley | 139.1 | 8.8% |
| Wellesley | 123.0 | U. Michigan | 130.4 | U. NC-Chapel Hill | 138.5 | 9.5% |
| U. Virginia | 123.1 | U. Virginia | 128.0 | U. Michigan | 137.0 | 4.7% |
| Pomona | 121.7 | Pomona | 127.1 | U. Virginia | 132.7 | 4.5% |
| AMHERST | <u>119.3</u> | U. NC-Chapel Hill | 126.8 | AMHERST | <u>131.7</u> | 4.9% |
| Swarthmore | 118.2 | AMHERST | <u>125.9</u> | Pomona | 129.1 | 5.1% |
| Williams | 116.9 | Williams | 122.3 | Swarthmore | 126.5 | 6.6% |
| Wesleyan | 115.4 | Swarthmore | 121.1 | Williams | 126.4 | 5.9% |
| U. NC-Chapel Hill | 115.3 | Wesleyan | 120.3 | Wesleyan | 124.5 | 5.4% |
| Bowdoin | 113.5 | Bowdoin | 117.5 | Smith | 124.0 | 9.1% |
| Smith | 112.1 | Smith | 115.4 | Bowdoin | 122.6 | 4.8% |
| Mount Holyoke | 105.9 | Mount Holyoke | 111.3 | Mount Holyoke | 115.2 | 4.9% |
| Indiana U. | 104.9 | UMass/Amherst | 109.4 | Indiana U. | 114.0 | 4.5% |
| UMass/Amherst | 103.5 | Indiana U. | 109.0 | UMass/Amherst | 112.9 | 3.4% |
| Carleton | 100.4 | Haverford | 105.8 | Haverford | 111.8 | 9.8% |
| Haverford Davidson | 100.4 99.5 | Carleton Davidson | 105.0 105.0 | Carleton Davidson | 108.7 108.1 | 6.6% 3.5% |
| Davidsoli | 99.5 | Davidson | 105.0 | Davidson | 108.1 | 3.3% |
| | | | | | | |
| ASSOCIATE PRO | | ASSOCIATE PROP | | ASSOCIATE PROI | | |
| Stanford U. | 106.1 | Stanford U. | 114.7 | Stanford U. | 122.2 | 8.3% |
| U. Pennsylvania | 100.7 | U. Pennsylvania | 106.4 | Princeton U. | 107.5 | 6.8% |
| Princeton U. | 97.1 97.1 | Princeton U. | 105.0 | U. Pennsylvania MIT | 107.5 | 5.4% 8.8% |
| Harvard Columbia U | | Harvard Columbia U | 100.0 | | 106.4 106.1 | |
| Columbia U. MIT | n.d. 94.1 | Columbia U. MIT | n.d. 99.7 | Harvard Duke U. | 102.5 | 6.2% 7.8% |
| Northwestern U. | 93.7 | Northwestern U. | 97.5 | Northwestern U. | 100.5 | 6.3% |
| Dartmouth | 92.0 | Duke U. | 96.8 | Dartmouth | 100.0 | 7.0% |
| Duke U. | 91.3 | Dartmouth | 95.6 | Columbia U. | 98.2 | 0.9% |
| Washington U. | 90.5 | Wellesley | 94.7 | Wellesley | 97.4 | 6.1% |
| Wellesley | 88.7 | Washington U. | 93.3 | Washington U. | 96.4 | n.d. |
| Yale | 85.3 | U. Virginia | 87.7 | Pomona | 93.3 | 7.1% |
| Williams | 83.9 | Pomona | 87.6 | Yale | 91.3 | 10.4% |
| U. Michigan | 83.8 | Yale | 87.1 | U. Virginia | 91.0 | 5.5% |
| U. Virginia | 82.7 | Williams | 86.9 | U. NC-Chapel Hill | 90.9 | 10.1% |
| Pomona | 82.5 | U. CA-Berkeley | 86.8 | U. CA-Berkeley | n.d. | n.d. |
| U. CA-Los Angeles | | U. Michigan | 86.6 | Williams | 90.3 | 8.1% |
| U. CA-Berkeley | 81.9 | UMass/Amherst | 86.2 | U. Michigan | 89.1 | 4.3% |
| Swarthmore | 81.7 | U. NC-Chapel Hill | 85.5 | Swarthmore | 88.4 | 6.7% |
| UMass/Amherst | 81.6 | Swarthmore | 84.6 | Brown U. | 88.0 | 6.0% |
| Bowdoin | 81.1 | U. CA-Los Angeles | | U. CA-Los Angeles | | n.d. |
| Brown U. | 81.0 | Brown U. | 83.9 | UMass/Amherst | 87.7 | 4.0% |
| AMHERST U. NC Chapel Hill | <u>78.4</u> 77.9 | Bowdoin | 83.2 82 8 | Bowdoin Smith | 86.4 85.4 | 6.1% |
| U. NC-Chapel Hill Mount Holyoke | 77.9 77.3 | <u>AMHERST</u> Mount Holyoke | <u>82.8</u> 80.0 | Smith AMHERST | 85.4 <u>84.8</u> | 11.4% 5.4% |
| Wesleyan | 76.1 | Davidson | 80.0 79.3 | AMHERS1 Davidson | <u>83.0</u> | <u>5.4%</u> 6.7% |
| Smith | 76.0 | Smith | 79.5 | Mount Holyoke | 82.7 | 5.7% |
| Haverford | 74.7 | Wesleyan | 78.0 | Haverford | 82.6 | 12.2% |
| Davidson | 74.1 | Haverford | 73.0 | Wesleyan | 82.0 | 7.8% |
| Indiana U. | 72.8 | Indiana U. | 75.1 | Indiana U. | 77.8 | 6.0% |
| Carleton | 70.7 | Carleton | 74.6 | Carleton | 77.4 | 7.4% |
| | | | | | | |

COMPARISON OF SALARIES - AMHERST COLLEGE AND THE NEW GROUP

| RANK/ | ACTUAL FY2005-06 | RANK/ | ACTUAL FY2006-07 | RANK/ | ACTUAL FY2007-08 | % |
|-------------|------------------|-------------|------------------|-------------|------------------|-----|
| INSTITUTION | SALARY DOLLARS | INSTITUTION | SALARY DOLLARS | INSTITUTION | SALARY DOLLARS | INC |

| ASSISTANT PROFESS | SORS | ASSISTANT PROFESS | SORS | ASSISTANT PROFESS | SORS | |
|-------------------|-------------|-------------------|-------------|-------------------|-------------|-------------|
| U. Pennsylvania | 88.1 | U. Pennsylvania | 91.8 | U. Pennsylvania | 95.9 | 5.8% |
| Harvard | 87.3 | Harvard | 91.3 | Harvard | 95.4 | 5.7% |
| Stanford U. | 86.9 | Stanford U. | 91.0 | Stanford U. | 94.3 | 7.1% |
| MIT | 82.7 | MIT | 89.0 | MIT | 93.3 | 4.6% |
| Northwestern U. | 81.2 | Northwestern U. | 83.5 | Northwestern U. | 87.9 | 6.0% |
| Duke U. | 78.8 | Duke U. | 82.4 | Duke U. | 87.3 | 6.0% |
| Princeton U. | 76.3 | Princeton U. | 79.1 | Yale | 81.6 | 8.3% |
| Columbia U. | n.d. | Columbia U. | n.d. | Princeton U. | 81.2 | 9.2% |
| U. CA-Berkeley | 74.1 | Yale | 77.9 | Columbia U. | 80.5 | 0.0% |
| Washington U. | 73.4 | Washington U. | 77.2 | Washington U. | 80.0 | n.d. |
| Yale | 72.8 | Dartmouth | 76.5 | Dartmouth | 79.7 | 9.4% |
| U. Michigan | 72.8 | U. CA-Berkeley | 76.2 | U. CA-Berkeley | n.d. | n.d. |
| Brown U. | 72.1 | U. Michigan | 75.0 | U. Michigan | 79.3 | 4.7% |
| Wellesley | 71.3 | Wellesley | 74.3 | U. NC-Chapel Hill | 76.9 | 9.8% |
| Dartmouth | 70.0 | Brown U. | 72.6 | Wellesley | 75.3 | 6.7% |
| AMHERST | <u>68.7</u> | U. CA-Los Angeles | 72.1 | U. CA-Los Angeles | n.d. | n.d. |
| U. Virginia | 68.0 | U. NC-Chapel Hill | 71.8 | Brown U. | 74.9 | 5.3% |
| U. CA-Los Angeles | 67.0 | AMHERST | <u>71.4</u> | AMHERST | <u>74.5</u> | <u>6.0%</u> |
| Williams | 66.1 | U. Virginia | 71.2 | U. Virginia | 74.5 | 5.7% |
| Bowdoin | 65.4 | Williams | 69.4 | Williams | 73.1 | 7.8% |
| U. NC-Chapel Hill | 65.2 | Swarthmore | 67.9 | Pomona | 71.0 | 6.0% |
| Wesleyan | 64.3 | Bowdoin | 67.6 | Swarthmore | 70.1 | 4.9% |
| Swarthmore | 63.7 | Pomona | 66.2 | Bowdoin | 69.3 | 5.9% |
| Carleton | 63.2 | Indiana U. | 66.0 | Indiana U. | 68.4 | 5.7% |
| Indiana U. | 62.6 | Wesleyan | 65.7 | Wesleyan | 68.4 | 6.9% |
| Smith | 62.6 | Carleton | 65.7 | Smith | 68.2 | 8.7% |
| UMass/Amherst | 62.2 | UMass/Amherst | 65.7 | Haverford | 67.7 | 13.3% |
| Pomona | 60.9 | Smith | 65.2 | UMass/Amherst | 66.8 | 4.3% |
| Mount Holyoke | 59.5 | Mount Holyoke | 63.1 | Carleton | 66.4 | 5.6% |
| Davidson | 59.3 | Haverford | 60.0 | Mount Holyoke | 65.5 | 7.3% |
| Haverford | 58.6 | Davidson | 59.0 | Davidson | 61.7 | 7.2% |

| RANK/ | ACTUAL FY2005-06 | RANK/ | ACTUAL FY2006-07 | RANK/ | ACTUAL FY2007-08 |
|---------------|------------------|---------------|------------------|---------------|------------------|
| INSTITUTION | COMPENSATION | INSTITUTION | COMPENSATION | INSTITUTION | COMPENSATION |
| PROFESSORS | | PROFESSORS | | PROFESSORS | |
| Harvard | 208.5 | Harvard | 218.5 | Harvard | 227.2 |
| Yale | 183.1 | Yale | 190.3 | Yale | 199.0 |
| Dartmouth | 168.9 | Dartmouth | 176.8 | Dartmouth | 188.4 |
| Wellesley | 162.4 | Wellesley | 171.8 | Wellesley | 178.0 |
| U. Michigan | 152.3 | U. Virginia | 157.9 | U. Michigan | 165.7 |
| U. Virginia | 152.1 | U. Michigan | 157.6 | AMHERST | <u>164.1</u> |
| Williams | 149.0 | Williams | 157.5 | Williams | 163.5 |
| AMHERST | <u>149.0</u> | AMHERST | <u>156.2</u> | U. Virginia | 163.4 |
| Smith | 142.0 | Wesleyan | 148.4 | Smith | 157.1 |
| Wesleyan | 139.3 | Smith | 145.9 | Wesleyan | 153.4 |
| Indiana U. | 133.8 | Mount Holyoke | 139.9 | Mount Holyoke | 146.1 |
| Mount Holyoke | 133.4 | Indiana U. | 138.1 | Indiana U. | 143.8 |
| UMass/Amherst | 131.3 | UMass/Amherst | 133.0 | UMass/Amherst | 136.2 |
| ASSOCIATE PI | ROFESSORS | ASSOCIATE P | ROFESSORS | ASSOCIATE P | ROFESSORS |
| Harvard | 122.0 | Wellesley | 125.6 | Dartmouth | 129.9 |
| Dartmouth | 118.7 | Harvard | 124.1 | Harvard | 128.8 |
| Wellesley | 115.5 | Dartmouth | 123.9 | Wellesley | 127.6 |
| Williams | 109.1 | Williams | 113.5 | Williams | 118.3 |
| Yale | 107.4 | U. Virginia | 111.4 | U. Virginia | 115.7 |
| U. Virginia | 105.8 | Yale | 109.4 | Yale | 114.6 |
| U. Michigan | 105.3 | U. Michigan | 108.4 | AMHERST | 112.6 |
| UMass/Amherst | 104.4 | AMHERST | 106.3 | U. Michigan | 112.1 |
| AMHERST | 100.6 | UMass/Amherst | 105.4 | Smith | 110.6 |
| Mount Holyoke | 100.1 | Mount Holyoke | 104.9 | Mount Holyoke | 109.4 |
| Smith | 97.8 | Smith | 103.4 | UMass/Amherst | 106.9 |
| Wesleyan | 95.2 | Wesleyan | 98.6 | Wesleyan | 103.0 |
| Indiana U. | 94.4 | Indiana U. | 96.7 | Indiana U. | 99.9 |
| ASSISTANT PF | ROFESSORS | ASSISTANT PI | ROFESSORS | ASSISTANT PI | ROFESSORS |
| Harvard | 106.5 | Harvard | 112.4 | Harvard | 116.0 |
| U. Michigan | 92.5 | AMHERST | 96.4 | Yale | 101.9 |
| AMHERST | 91.2 | Yale | 96.0 | U. Michigan | 100.7 |
| Yale | 90.4 | Wellesley | 95.8 | AMHERST | 99.9 |
| Wellesley | 89.6 | Dartmouth | 95.7 | Dartmouth | 99.6 |
| Dartmouth | 88.1 | U. Michigan | 94.9 | Wellesley | 99.1 |
| U. Virginia | 87.5 | Williams | 92.0 | Williams | 96.6 |
| Williams | 86.6 | U. Virginia | 91.3 | U. Virginia | 95.7 |
| Constate | 00.0 | M (III) | 95.4 | M (III) | 93.1 |

Smith

Indiana U.

Wesleyan

UMass/Amherst

Mount Holyoke

80.3

80.2

79.4

79.2

77.3

Mount Holyoke

UMass/Amherst

Smith

Indiana U.

Wesleyan

85.4

84.7

83.7

81.6

80.0

Mount Holyoke

UMass/Amherst

Indiana U.

Wesleyan

Smith

87.4

86.8

86.7

85.0

80.7

COMPARISON OF COMPENSATION - AMHERST COLLEGE AND THE NEW GROUP

| RANK/ INSTITUTION | ACTUAL FY2005-06 COMPENSATION | RANK/ INSTITUTION | ACTUAL FY2006-07 COMPENSATION | RANK/ INSTITUTION | ACTUAL FY2007-08 COMPENSATION |
|----------------------|----------------------------------|----------------------|----------------------------------|----------------------|----------------------------------|
| PROFESSORS | | PROFESSORS | | PROFESSORS | |
| Harvard | 208.5 | Harvard | 218.5 | Harvard | 227.2 |
| U. Pennsylvania | 197.5 | U. Pennsylvania | 208.5 | Stanford U. | 212.6 |
| Princeton U. | 191.2 | Stanford U. | 203.8 | U. Pennsylvania | 210.3 |
| Stanford U. | 188.2 | Princeton U. | 198.9 | Princeton U. | 209.6 |
| Yale | 183.1 | Yale | 190.3 | Yale | 199.0 |
| MIT | 174.5 | Northwestern U. | 186.8 | Columbia U. | 196.7 |
| Northwestern U. | 171.8 | MIT | 182.1 | Northwestern U. | 195.1 |
| Duke U. | 170.6 | Duke U. | 178.1 | MIT | 191.4 |
| Dartmouth | 168.9 | Washington U. | 177.5 | Dartmouth | 188.4 |
| Washington U. | 167.2 | Dartmouth | 176.8 | Duke U. | 188.3 |
| Brown U. | 166.3 | Brown U. | 172.9 | Washington U. | 184.2 |
| U. CA-Los Angeles | | U. CA-Los Angeles | | U. CA-Los Angeles | |
| U. CA-Berkeley | 163.4 | Wellesley | 171.8 | Wellesley | 178.0 |
| Columbia U. | n.d. | Columbia U. | n.d. | Brown U. | 174.8 |
| Wellesley | 162.4 | U. CA-Berkeley | 170.4 | U. CA-Berkeley | n.d. |
| U. Michigan | 152.3 | U. Virginia | 157.9 | U. NC-Chapel Hill | 167.5 |
| U. Virginia | 152.1 | Pomona | 157.8 | U. Michigan | 165.7 |
| Pomona | 151.0 | U. Michigan | 157.6 | <u>AMHERST</u> | <u>164.1</u> |
| Williams | 149.0 | Williams | 157.5 | Williams | 163.5 |
| AMHERST | <u>149.0</u> | <u>AMHERST</u> | <u>156.2</u> | U. Virginia | 163.4 |
| Bowdoin | 146.6 | U. NC-Chapel Hill | 152.7 | Swarthmore | 161.5 |
| Swarthmore | 146.4 | Swarthmore | 152.0 | Pomona | 160.7 |
| Smith | 142.0 | Bowdoin | 151.6 | Bowdoin | 157.9 |
| Haverford | 139.5 | Wesleyan | 148.4 | Smith | 157.1 |
| Wesleyan | 139.3 | Smith | 145.9 | Haverford | 153.6 |
| U. NC-Chapel Hill | 138.3 | Haverford | 145.0 | Wesleyan | 153.4 |
| Indiana U. | 133.8 | Mount Holyoke | 139.9 | Mount Holyoke | 146.1 |
| Mount Holyoke | 133.4 | Indiana U. | 138.1 | Indiana U. | 143.8 |
| UMass/Amherst | 131.3 | Carleton | 135.8 | Carleton | 141.1 |
| Carleton | 130.3 | Davidson | 133.7 | UMass/Amherst | 136.2 |
| Davidson | 127.4 | UMass/Amherst | 133.0 | Davidson | 133.4 |
| | | | | | |
| ASSOCIATE PROP | | ASSOCIATE PROI | | ASSOCIATE PROF | |
| Stanford U. | 140.1 | U. Pennsylvania | 148.0 | Stanford U. | 157.0 |
| U. Pennsylvania | 138.5 | Stanford U. | 147.5 | U. Pennsylvania | 145.7 |
| Duke U. | 122.1 | Princeton U. | 129.3 | MIT | 138.5 |
| Harvard | 122.0 | MIT | 128.7 | Princeton U. | 133.3 |
| MIT | 120.6 | Northwestern U. | 128.3 | Northwestern U. | 132.5 |
| Princeton U. | 119.9 | Wellesley | 125.6 | Dartmouth | 129.9 |
| Dartmouth | 118.7 | Harvard | 124.1 | Columbia U. | 129.4 |
| Columbia U. | n.d. | Columbia U. | n.d. | Harvard | 128.8 |
| Northwestern U. | 116.7 | Dartmouth | 123.9 | Duke U. | 128.0 |
| Wellesley | 115.5 | Duke U. | 123.4 | Wellesley | 127.6 |
| Washington U. | 110.5 | U. CA-Berkeley | 115.0 | U. CA-Berkeley | n.d. |
| Williams | 109.1 | Williams | 113.5 | Williams | 118.3 |
| U. CA-Los Angeles | | Washington U. | 113.4 | Pomona | 117.6 |
| U. CA-Berkeley | 108.4 | U. CA-Los Angeles | | U. CA-Los Angeles | |
| Yale | 107.4 | U. Virginia | 111.4 | Washington U. | 117.6 |
| Brown U. | 105.8 | Pomona | 109.8 | Haverford | 116.4 |
| U. Virginia | 105.8 | Brown U. | 109.5 | Swarthmore | 115.7 |
| Swarthmore | 105.4 | Yale | 109.4 | U. Virginia | 115.7 |
| U. Michigan | 105.4 | Swarthmore | 109.3 | Yale | 114.6 |
| Bowdoin | 104.7 | U. Michigan | 108.4 | U. NC-Chapel Hill | 113.1 |
| UMass/Amherst | 104.4 | Bowdoin | 107.8 | AMHERST | <u>112.6</u> |
| Pomona | 104.1 | Haverford | 107.7 | U. Michigan | 112.1 |
| Haverford | 103.1 | AMHERST | <u>106.3</u> | Bowdoin | 112.0 |
| AMHERST | <u>100.6</u> | U. NC-Chapel Hill | 105.6 | Brown U. | 112.0 |
| Mount Holyoke | 100.1 | UMass/Amherst | 105.4 | Smith | 110.6 |
| Smith | 97.8 | Mount Holyoke | 104.9 | Mount Holyoke | 109.4 |
| Davidson | 96.5 | Smith | 103.4 | UMass/Amherst | 106.9 |
| U. NC-Chapel Hill | 95.7 | Davidson | 99.8 | Wesleyan | 103.0 |
| Wesleyan | 95.2 | Carleton | 98.9 | Carleton | 102.6 |
| Indiana U. | 94.4 | Wesleyan | 98.6 | Davidson | 102.4 |
| Carleton | 93.6 | Indiana U. | 96.7 | Indiana U. | 99.9 |

| | COMPARISON OF CO | MPENSATION - A | MHERST COLLEGE | AND THE NEW GR | OUP | Tab |
|----------------------|----------------------------------|----------------------|----------------------------------|----------------------|----------------------------------|-----|
| RANK/ INSTITUTION | ACTUAL FY2005-06 COMPENSATION | RANK/ INSTITUTION | ACTUAL FY2006-07 COMPENSATION | RANK/ INSTITUTION | ACTUAL FY2007-08 COMPENSATION | |
| ASSISTANT PRO | | ASSISTANT PROF | | ASSISTANT PROF | | |
| U. Pennsylvania | 123.4 | U. Pennsylvania | 121.2 | U. Pennsylvania | 141.7 | |
| Stanford U. | 110.9 | Stanford U. | 116.2 | MIT | 122.7 | |
| MIT | 106.5 | MIT | 115.1 | Stanford U. | 119 | |
| Harvard | 106.5 | Harvard | 112.4 | Northwestern U. | 116.4 | |
| Duke U. | 100.6 | Northwestern U. | 111.1 | Harvard | 116.0 | |
| Northwestern U. | 100.2 | U. CA-Berkeley | 101.7 | U. CA-Berkeley | n.d. | |
| U. CA-Berkeley | 98.6 | Duke U. | 100.9 | Columbia U. | 107.9 | |
| Columbia U. | n.d. | Columbia U. | n.d. | Duke U. | 107 | |
| Princeton U. | 95.3 | Princeton U. | 98.4 | Yale | 101.9 | |
| Brown U. | 94.5 | U. CA-Los Angeles | 96.6 | U. CA-Los Angeles | n.d. | |
| U. Michigan | 92.5 | AMHERST | <u>96.4</u> | Princeton U. | 101.8 | |
| AMHERST | <u>91.2</u> | Yale | 96.0 | U. Michigan | 100.7 | |
| Yale | 90.4 | Wellesley | 95.8 | AMHERST | <u>99.9</u> | |
| U. CA-Los Angele | s 89.9 | Dartmouth | 95.7 | Dartmouth | 99.6 | |
| Wellesley | 89.6 | U. Michigan | 94.9 | Wellesley | 99.1 | |
| Washington U. | 88.4 | Brown U. | 94.8 | Haverford | 97.7 | |
| Dartmouth | 88.1 | Washington U. | 92.1 | Williams | 96.6 | |
| U. Virginia | 87.5 | Williams | 92.0 | U. NC-Chapel Hill | 96.5 | |
| Williams | 86.6 | U. Virginia | 91.3 | U. Virginia | 95.7 | |
| Bowdoin | 84.8 | U. NC-Chapel Hill | 89.4 | Brown U. | 95.6 | |
| Carleton | 84.4 | Bowdoin | 88.7 | Washington U. | 94.9 | |
| Haverford | 83.9 | Swarthmore | 88.6 | Pomona | 93.1 | |
| Swarthmore | 82.2 | Haverford | 88.4 | Swarthmore | 92.5 | |
| U. NC-Chapel Hill | 81.1 | Carleton | 87.5 | Bowdoin | 89.5 | |
| Smith | 80.3 | Mount Holyoke | 85.4 | Carleton | 88.3 | |
| Indiana U. | 80.2 | Smith | 84.7 | Mount Holyoke | 87.4 | |
| | | | | | | |

83.7

82.9

81.6

80.0

76.1

Davidson

Wesleyan

Pomona

UMass/Amherst

Mount Holyoke

80.0

79.4

79.1

77.3

75.8

Indiana U.

Wesleyan

Davidson

UMass/Amherst

Pomona

Indiana U.

Wesleyan

Davidson

UMass/Amherst

Smith

86.8

86.7

85.0

80.7

76.3

TABLE 3A PROFESSIONAL SCHOOL ADJUSTMENTS NEW GROUP

| | 2006-2007 Salary Prof. | | | | | 2007-2008 Prof. | | |
|-----------------|---------------------------|------------|----------|-----------------|-------------------|--------------------|---|--|
| | Salary Dollars | School | Adjusted | | Salary Dollars | School | A | |
| | AAUP | Adjustment | Salary | | AAUP | Adjustment | 1 | |
| PROFESSORS | | | | PROFESSORS | | | | |
| Princeton U. | 163.7 | 0 | 163.7 | Princeton U. | 172.2 | 0 | | |
| Harvard | 177.4 | 10 | 159.7 | Harvard | 184.8 | 10 | | |
| Stanford U. | 164.3 | 5 | 156.1 | Stanford U. | 173.7 | 5 | | |
| Yale | 157.6 | 10 | 141.8 | Yale | 165.1 | 10 | | |
| U. Pennsylvania | 156.5 | 10 | 140.9 | U. Pennsylvania | 163.2 | 10 | | |
| Columbia U. | N/A | 10 | N/A* | Columbia U. | 162.5 | 10 | | |
| Duke U. | 142.0 | 5 | 134.9 | Duke U. | 152.6 | 5 | | |
| Brown U. | 134.9 | 0 | 134.9 | Brown U. | 139.9 | 0 | | |
| Northwestern U. | 147.2 | 10 | 132.5 | Wellesley | 139.1 | 0 | | |
| MIT | 145.9 | 10 | 131.3 | Northwestern U. | 153.6 | 10 | | |
| Wellesley | 130.8 | 0 | 130.8 | MIT | 151.6 | 10 | | |
| Washington U. | 145.1 | 10 | 130.6 | Washington U. | 150.8 | 10 | | |
| Pomona | 127.1 | 0 | 127.1 | UCal - LA | N/A | 5 | | |
| UCal - LA | 133.2 | 5 | 126.5 | Dartmouth | 147.8 | 10 | | |
| AMHERST | 125.9 | <u>0</u> | 125.9 | AMHERST | 131.7 | <u>0</u> | | |
| UCal - Berkeley | 131.3 | 5 | 124.7 | UCal - Berkeley | N/A | 5 | | |
| Dartmouth | 138.5 | 10 | 124.7 | U. Michigan | 137.0 | 5 | | |
| U. Michigan | 130.4 | 5 | 123.9 | Pomona | 129.1 | 0 | | |
| Williams | 122.3 | 0 | 122.3 | Swarthmore | 126.5 | 0 |) | |
| U. Virginia | 128.0 | 5 | 121.6 | Williams | 126.4 | 0 |) | |
| Swarthmore | 121.1 | 0 | 121.1 | U. Virginia | 132.7 | 5 | | |
| Wesleyan | 120.3 | 0 | 120.3 | UNC-Chapel Hill | 138.5 | 10 | | |
| Bowdoin | 117.5 | 0 | 117.5 | Wesleyan | 124.5 | 0 |) | |
| Smith | 115.4 | 0 | 115.4 | Smith | 124.0 | 0 |) | |
| UNC-Chapel Hill | 126.8 | 10 | 114.1 | Bowdoin | 122.6 | 0 |) | |
| Mount Holyoke | 111.3 | 0 | 111.3 | Mount Holyoke | 115.2 | 0 |) | |
| UMass/Amherst | 109.4 | 0 | 109.4 | UMass/Amherst | 112.9 | 0 |) | |
| Haverford | 105.8 | 0 | 105.8 | Haverford | 111.8 | 0 |) | |
| Carleton | 105.0 | 0 | 105.0 | Carleton | 108.7 | 0 | | |
| Davidson | 105.0 | 0 | 105.0 | Indiana U. | 114.0 | 5 | | |
| Indiana U. | 109.0 | 5 | 103.6 | Davidson | 108.1 | 0 |) | |
| Median | 129.2 | 5.0 | 124.7 | Median | 137.0 | 5.0 | | |
| Meulan | | | | | | | | |

| TABLE 3B |
|---|
| PROFESSIONAL SCHOOL ADJUSTMENTS NEW GROUP |

| | | 2006-2007 | | | | 2007-2008 | |
|-----------------|---------|------------|-------------|-------------------|-------------|------------|---|
| | Salary | Prof. | | | Salary | Prof. | |
| | Dollars | School | Adjusted | | Dollars | School | |
| | AAUP | Adjustment | Salary | | AAUP | Adjustment | |
| ASSOCIATE PROF | ESSORS | | | ASSOCIATE PROFESS | SORS | | |
| Princeton U. | 105.0 | 5 | 99.8 | Stanford U. | 122.2 | 15 | |
| Stanford U. | 114.7 | 15 | 97.5 | Princeton U. | 107.5 | 5 | |
| Wellesley | 94.7 | 0 | 94.7 | Wellesley | 97.4 | 0 | į |
| U. Pennsylvania | 106.4 | 15 | 90.4 | MIT | 106.4 | 10 | ł |
| MIT | 99.7 | 10 | 89.7 | Pomona | 93.3 | 0 | į |
| Northwestern U. | 97.5 | 10 | 87.8 | U. Pennsylvania | 107.5 | 15 | |
| Columbia U. | N/A | 15 | N/A* | Northwestern U. | 100.5 | 10 | ļ |
| Pomona | 87.6 | 0 | 87.6 | Williams | 90.3 | 0 | ļ |
| Williams | 86.9 | 0 | 86.9 | Dartmouth | 100.0 | 10 | l |
| UCal - Berkeley | 86.8 | 0 | 86.8 | UCal - Berkeley | N/A | 0 | ļ |
| Dartmouth | 95.6 | 10 | 86.0 | Swarthmore | 88.4 | 0 | ļ |
| Swarthmore | 84.6 | 0 | 84.6 | Brown U. | 88.0 | 0 | ļ |
| Washington U. | 93.3 | 10 | 84.0 | Duke U. | 102.5 | 15 | į |
| Brown U. | 83.9 | 0 | 83.9 | Washington U. | 96.4 | 10 | ļ |
| U. Virginia | 87.7 | 5 | 83.3 | Yale | 91.3 | 5 | |
| Bowdoin | 83.2 | 0 | 83.2 | U. Virginia | 91.0 | 5 | |
| AMHERST | 82.8 | <u>0</u> | <u>82.8</u> | Bowdoin | 86.4 | 0 | ļ |
| Yale | 87.1 | 5 | 82.7 | Smith | 85.4 | 0 | ļ |
| Duke U. | 96.8 | 15 | 82.3 | Harvard | 106.1 | 20 |) |
| U. Michigan | 86.6 | 5 | 82.3 | AMHERST | <u>84.8</u> | <u>0</u> | 1 |
| Harvard | 100.0 | 20 | 80.0 | U. Michigan | 89.1 | 5 | |
| Mount Holyoke | 80.0 | 0 | 80.0 | Columbia U. | 98.2 | 15 | |
| UCal - LA | 84.2 | 5 | 80.0 | UCal - LA | N/A | 5 | |
| Davidson | 79.3 | 0 | 79.3 | Davidson | 83.0 | 0 | 1 |
| Smith | 78.9 | 0 | | Mount Holyoke | 82.7 | 0 | 1 |
| Wesleyan | 78.0 | 0 | 78.0 | Haverford | 82.6 | 0 | 1 |
| UMass/Amherst | 86.2 | 10 | 77.6 | Wesleyan | 82.1 | 0 | 1 |
| Haverford | 77.0 | 0 | 77.0 | UNC-Chapel Hill | 90.9 | 10 | |
| UNC-Chapel Hill | 85.5 | 10 | 77.0 | UMass/Amherst | 87.7 | 10 | |
| Carleton | 74.6 | 0 | 74.6 | Carleton | 77.4 | 0 | 1 |
| Indiana U. | 75.1 | 5 | 71.3 | Indiana U. | 77.8 | 5 | |
| Median | 86.7 | 5.0 | 83.0 | Median | 90.9 | 5.0 | |
| Mean | 88.7 | 5.5 | 83.7 | Mean | 93.0 | 5.5 | |

| TABLE 3C | |
|--|-----|
| PROFESSIONAL SCHOOL ADJUSTMENTS NEW GR | OUP |

| | | 2006-2007 | | | | 2007-2008 | |
|-----------------|---------|------------|----------|--------------------|-------------|------------|---|
| | Salary | Prof. | | | Salary | Prof. | |
| | Dollars | School | Adjusted | | Dollars | School | A |
| | AAUP | Adjustment | Salary | | AAUP | Adjustment | |
| ASSISTANT PROF | ESSORS | | | ASSISTANT PROFESSO | RS | | |
| MIT | 89.0 | 10 | 80.1 | MIT | 93.3 | 10 |) |
| Stanford U. | 91.0 | 15 | 77.4 | Stanford U. | 94.3 | 15 | |
| Princeton U. | 79.1 | 5 | 75.1 | Yale | 81.6 | 5 | i |
| Wellesley | 74.3 | 0 | 74.3 | Princeton U. | 81.2 | 5 | i |
| Yale | 77.9 | 5 | 74.0 | U. Pennsylvania | 95.9 | 20 |) |
| U. Pennsylvania | 91.8 | 20 | 73.4 | Harvard | 95.4 | 20 |) |
| Harvard | 91.3 | 20 | 73.0 | Dartmouth | 79.7 | 5 | i |
| Dartmouth | 76.5 | 5 | 72.7 | Wellesley | 75.3 | C |) |
| Brown U. | 72.6 | 0 | 72.6 | U. Michigan | 79.3 | 5 | i |
| UCal - Berkeley | 76.2 | 5 | 72.4 | UCal - Berkeley | N/A | 5 | i |
| AMHERST | 71.4 | <u>0</u> | 71.4 | Brown U. | 74.9 | C |) |
| U. Michigan | 75.0 | 5 | 71.3 | AMHERST | <u>74.5</u> | <u>0</u> |) |
| Duke U. | 82.4 | 15 | 70.0 | Duke U. | 87.3 | 15 | |
| Washington U. | 77.2 | 10 | 69.5 | Williams | 73.1 | C |) |
| Williams | 69.4 | 0 | 69.4 | Washington U. | 80.0 | 10 | |
| UCal - LA | 72.1 | 5 | 68.5 | UCal - LA | N/A | 5 | |
| Swarthmore | 67.9 | 0 | 67.9 | Pomona | 71.0 | C |) |
| U. Virginia | 71.2 | 5 | 67.6 | U. Virginia | 74.5 | 5 | i |
| Bowdoin | 67.6 | 0 | 67.6 | Northwestern U. | 87.9 | 20 | |
| Northwestern U. | 83.5 | 20 | 66.8 | Swarthmore | 70.1 | C |) |
| Pomona | 66.2 | 0 | 66.2 | Bowdoin | 69.3 | C |) |
| Wesleyan | 65.7 | 0 | 65.7 | UNC-Chapel Hill | 76.9 | 10 | |
| Carleton | 65.7 | 0 | 65.7 | Wesleyan | 68.4 | C |) |
| UMass/Amherst | 65.7 | 0 | 65.7 | Smith | 68.2 | C |) |
| Columbia U. | N/A | 20 | N/A* | Haverford | 67.7 | C |) |
| Smith | 65.2 | 0 | 65.2 | UMass/Amherst | 66.8 | C |) |
| UNC-Chapel Hill | 71.8 | 10 | 64.6 | Carleton | 66.4 | C |) |
| Mount Holyoke | 63.1 | 0 | 63.1 | Mount Holyoke | 65.5 | C |) |
| Indiana U. | 66.0 | 5 | 62.7 | Indiana U. | 68.4 | 5 | i |
| Haverford | 60.0 | 0 | 60.0 | Columbia U. | 80.5 | 20 | |
| Davidson | 59.0 | 0 | 59.0 | Davidson | 61.7 | C |) |
| Median | 72.0 | 5.0 | 68.9 | Median | 74.9 | 5.0 | |
| Mean | 73.5 | 5.8 | 69.1 | Mean | 76.9 | 5.8 | |

Note: Schools in italic are institutions that fell below Amherst by using the Professional School Adjustment.

The professional school adjustment is an estimate of the amount that the AAUP reported salary is overstated due to the inclusion of salaries for professional school faculty members.

* UCal-LA and UCal-Berkeley did not supply information to AAUP for FY08, therefore for comparison purposes they have been ranked at the same level as FY07.